

**2016 Deliberative Session
General Fund
Financial Update**

Milford's overall financials continue to be strong

- * **2015 Review**
- * **2016 Operating Expense Budget**
- * **Debt Service**
- * **Fund Balance**
- * **Non-Tax Revenue**

Review of 2015 major events

Infrastructure Improvements

- * Replaced roofs at fire station and town hall
- * Removed the Green Bridge
- * Replaced Jennison Road Bridge
- * Replaced Savage Road Bridge
- * Completed Route 13/Emerson Road/Armory Road intersection
- * Improved pool, playground, dugouts and skate park facilities at Keyes Park

Review of 2015 major events (continued)

Financial

- * Initiated credit card processing for property tax, water utility and fee payments with implementation planned for 2016
- * Received a \$150,000 Land Water Conservation Fund Grant for Osgood Pond reclamation project
- * Bid all insurance benefit programs and changed supplier for life, disability and dental plans
- * Repaired plow trucks and other DPW equipment to save taxpayers money
- * Converted PD SUV for use by Ambulance Paramedics
- * Bid and contracted for 2016 property revaluation
- * Obtained donations to replace 1 of 2 cardiac monitors
- * Initiated comprehensive, collaborative budget review process with BOS & BAC

Review of 2015 major events (continued)

Environmental Action

- * Initiated clean-up of Fletcher Superfund site
- * Initiated clean-up of Grugnale Superfund site

Acquisitions

- * Accepted delivery of new ladder truck and sold old ladder truck
- * Completed clean-up and purchased 127 Elm Street

Fun Stuff

- * Installed 2nd ice rink at Shepard Park
- * Celebrated 50th Birthday Bash at Keyes Memorial Pool & Park
- * Fox 25 News highlighted Milford with a Zip Trip

2016 Proposed Municipal Expense Budget

- * **Proposed 2016 Operating Budget is \$13,993,310**
 - * Increase of \$318,092 or 2.3% from 2015 Operating Budget
 - * Default Budget is \$13,804,411

BUDGET DRIVERS FROM 2015 INCLUDE

Reductions from 2015

- * Reduction of debt & interest – (\$113K)
- * Staff reductions – (\$75K)
- * Workers Comp return of surplus – (\$47K)
- * MACC Base capital expense reduction – (\$35K)
- * Heat & fuels reduction – (\$31K)

Increases from 2015

- * Employee insurance increase - \$141K
- * Wage increase - \$130K
- * Paving increase - \$102K
- * Assessment revaluation - \$61K
- * Retirement rate increase - \$48K
- * Ambulance collection service - \$35K
- * Equipment (cardiac monitor) - \$27K
- * Voter registration 4 elections - \$25K
- * Ambulance volunteers/wages - \$19K
- * Contracted building inspection - \$15K
- * Property & Liability insurance - \$14K

Grand Total - \$316K

2016 Proposed Municipal Expense Budget Increase/Decrease by Department

- * **Administration – \$6,733 or 2.3% decrease**
- * **Ambulance – \$93,557 or 13.0% increase**
 - * Call volume up 17%
 - * Staffing/Wages
 - * Billing service
 - * Cardiac Monitors

2016 Proposed Municipal Expense Budget Increase/Decrease by Department

- * **Assessing – \$64,698 or 40.5% increase**
 - * Contract for 5 year property revaluation
- * **Community Development – \$55,318 or 12.3% decrease**
 - * Staff reductions (Planning & Building Inspector)
- * **Community Media – \$3,191 or 17.4% decrease**

2016 Proposed Municipal Expense Budget Increase/DECREASE by Department

- * Conservation Commission – \$778 or 3.2% increase**
- * Elections & Registration – \$29,098 or 21.1% increase**
 - * Election cycles including Primary and Presidential
- * Finance & Tax Collection – \$708 or 0.2% decrease**

2016 Proposed Municipal Expense Budget Increase/Decrease by Department

- * **Employee Benefits & Insurance – \$134,386 or 4.9% increase**
 - * All employee insurance plans bid in 2015
 - * New provider for Life, Disability & Dental
 - * Health insurance increase / no plan change
 - * Retirement System – payroll and rate increases
 - * Property & Liability Insurance increase due to claims history
 - * Workers Comp reductions

2016 Proposed Municipal Expense Budget Increase/Decrease by Department

- * **Debt Service – \$113,160 or 10.0% decrease**
 - * BROX payments complete
- * **Fire & Emergency Mgt. – \$18,102 or 3.2% increase**
 - * Call volume up 11%
 - * ATV (Shared with Police Department)
- * **Human Resources – \$5,564 or 7.9% decrease**
- * **Information Systems – \$5,608 or 1.8% increase**

2016 Proposed Municipal Expense Budget Increase/Decrease by Department

- * Library – \$12,028 or 1.6% increase**
- * Other Public Safety, Includes MACC base - \$35,267 or 5.0% decrease**
- * Police - \$38,429 or 1.7% increase**
 - * Call volume up 15%

2016 Proposed Municipal Expense Budget Increase/Decrease by Department

- * **Public Works - \$137,959 or 4.8% increase**
 - * Focus on infrastructure: roads (\$100K increase to paving), bridges, storm water system and drainage
- * **Recreation – \$2,660 or 2.2% increase**
- * **Welfare – \$730 or 0.4% increase**

BUDGET VS. ACTUAL HISTORY, 2011-2015

<u>Year</u>	<u>Budget</u>	<u>Actual</u>	<u>Actual to Budget</u>
2011	\$ 11,560,274	\$ 11,149,766	96.4%
2012	\$ 11,832,885	\$ 11,541,782	97.5%
2013	\$ 12,447,557	\$ 12,291,430	98.7%
2014	\$ 13,025,297	\$ 12,853,549	98.7%
2015	\$ 13,675,218	\$ 13,526,221	98.9% estimated

DEBT RATIO

- * **Low Debt: 26% of statutorily allowed maximum.**

The State of NH requires that a town's debt ratio cannot exceed 3% of its equalized evaluation (RSA's 33:4-a & 33:4-b):

- * Maximum allowed debt is \$39.3M – our current debt is \$9.4M or 0.7%

Debt ratio

	Millions	Percent of Allowed Maximum
Actual debt - year end 2015	\$ 9.4	26.2%
2016 projected additional debt*	\$ 5.5	
(General Fund & Water Utilities)		
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Estimated debt - year end 2016 *if voters approve all proposed CIP items.	\$ 14.9	37.9%

FUND BALANCE & NON-TAX REVENUE

- * **Fund Balance:**

- * \$1,953,030 (2015 year end estimate)
- * 5.3% of Town, School & County Net Appropriation

- * **Non-Tax Revenue Growth Continued in 2015**

- * \$4.3% Increase or \$209,000 over 2014
- * 1.7% Increase or \$82,000 over 2015 Forecast

Non-tax revenue

- * **2015 Revenue growth from 2014 - \$209,000**
 - * Vehicle Registration up \$192,000
 - * Ambulance net revenue up \$10,000
 - * Community Development up \$12,000
 - * SRO (full year vs ½ year in 2014) \$37,000
 - * Fire (sale of ladder truck) \$40,000
 - * Solid Waste Revenues <\$28,000>
 - * Land Use Taxes <\$34,000>
 - * Interest on Taxes <\$10,000>

Questions?