

APPROVED – previously sealed
Minutes of the Milford NH Board of Selectmen
December 28, 2020

Members Present: Gary Daniels, Chairman X
Paul Dargie, Vice Chairman X
Laura Dudziak, Selectman excused
Chris Labonte, Selectman X
David Freel, Selectman X

(RSA 91-A:3, II (e)) Legal – Cheryl Giggitts, CTA Consultant said negotiations with Motorola have been going well. The price has dropped to \$235,000 which is lower than we expected and may come down while we are defining terms and conditions. Assuming the building construction comes in around \$400,000 the \$2,400,000 for the warrant article is still likely.

Selectman Freel thought it would bring it to \$2,200,000. Cheryl said there will be contingency cost as well as CTA's contract. You may not use the contingency monies.

Selectman Labonte asked when the final numbers will be in. Cheryl said they are providing numbers that they are willing to stand behind. Numbers are not complete until a contract is signed and that won't happen until the warrant article passes. The prices will not go up, but continue to go down as things are refined. The only way prices would go up is if you requested additional equipment.

Selectman Labonte said last year there was \$2,400,000 in front of the voters. He thinks people will be skeptical because the number this year is the same as last year. He thinks people were looking for a lower number.

Cheryl said Motorola came in a few hundred thousand dollars higher and we fought hard to get these numbers. Originally we didn't have cost in for microwave because we expected this to be a one site system. Motorola said it needs to be a two site system which added a few hundred thousand dollars. They were at \$1,680,000 and we brought them down to \$1,445,000. Adding in CTA's fees and contingencies you are at about \$1,900,000. That gives you \$100,000 buffer because we still don't know what the communications center will be. We are assuming around \$400,000 which might be a little high.

Selectman Labonte said originally Motorola said they could save about \$250,000 on Crown Castle by not having them do it. Is this with that cost in there or out? Cheryl said it's with moving some of the cost from Motorola to Two-way, but not all of it. Selectman Labonte asked if they established an operating budget yet. Cheryl said yes. Taking many things in to factor, we found that you would need 5 dispatchers and a supervisor. With salaries and benefits that would be roughly \$529,500. Annual operating expenses would be about \$66,500. Total would be about \$596,000. That includes the cost for the rental space cost on the DRAM Cup. Utilities and training are also included. Selectman Labonte asked about regular maintenance. Cheryl said it wasn't included but the maintenance for the consoles was. There are still working on radio maintenance and it wouldn't come into play for two years. There are still pieces that need to be negotiated. Selectman Labonte said he would like as much information prior to the Deliberative session if possible.

Chief Viola said in reference to the cost, we went high but there could be savings on the other end. Selectman Labonte asked when these numbers become public. Chief Viola said we can only give ball park numbers. He is basing information off what is working right now.

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