



Town of Milford Community Power

Presentation
January 31, 2024



Welcome



Lincoln Daley
Town Administrator

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Standard Power
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Emily Manns
Standard Power
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Purpose



RSA 53 E:1

Provide **access to competitive markets** for supplies of electricity and related energy services

Provide **small customers similar opportunities to those available to larger customers**, in obtaining lower electric costs, reliable service, and secure energy supplies

Encourage voluntary, cost effective and innovative solutions to local needs **with careful consideration of local conditions and opportunities**

What is Community Power?



Supply

Municipality procures electricity supply for residents and small businesses but does not take ownership of the power

Delivery

Eversource continues to provide all delivery, emergency, and billing services including the same work crews

Customer

*Stable competitive rates, consumer protections, attractive program choices, and the impact of a Green Program Default

Secure Competitive Pricing

Market
Timing



+

Buying
Power



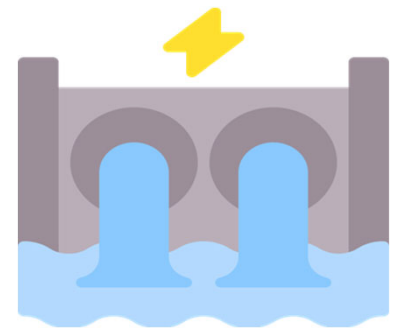
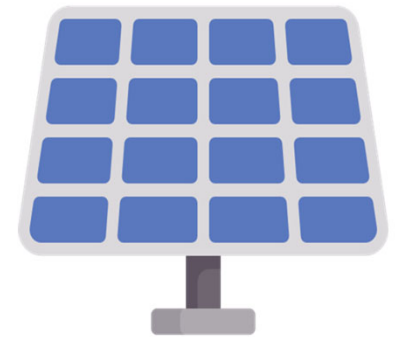
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Contract
Length



Use and Support Local Renewable Energy

- Renewable Energy Markets
- Program Choices
- Local Resource Development



Utility Bill



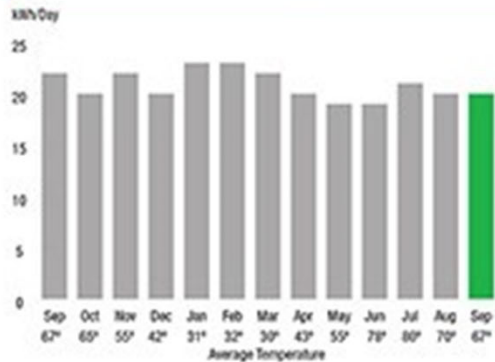
EVERSOURCE

Account Number: 1234 567 8900

Statement Date: 09/30/16

John J Customer
123 Any St
Any Town, NH 00000

Electric Usage History - Kilowatt Hours (kWh)



Electric Usage Summary

This month your This month you used

Total Amount Due
by 10/28/16

\$121.04

| | |
|-----------------------------------|----------|
| Amount Due On 09/26/16 | \$91.48 |
| Last Payment Received On 09/23/16 | -\$91.48 |
| Balance Forward | \$0.00 |
| Total Current Charges | \$121.04 |

Current Charges for Electricity



Your electric supplier is

Any Energy Company
Any Street
Any Town, NH 00000
1-100-000-0000

*#TOWN Community Power is used as supplier name for Standard Power programs.

Utility Bill



EVERSOURCE

Account Number: 1234 567 8900

Customer name key: EDMU

John J Customer
123 Any St
Any Town, NH 00000

Service reference: 100000000 Billing Cycle: 01
Service from 09/02/16 - 09/30/16 28 Days
Next read date on or about: Nov 02, 2016

| Meter Number | Current Read | Previous Read | Current Usage | Reading Type |
|--------------|--------------|---------------|---------------|--------------|
| 1234567 | 3117 | 2517 | 600 | Actual |

Contact Information

Emergency: 800-662-7764

www.eversource.com

CustomerServiceNH@eversource.com

Pay by Phone: 800-662-7764

Customer Service: 800-662-7764

For information or questions regarding your account, please contact Eversource at the Customer Service number above.

For other consumer questions and unresolved complaints,

contact New Hampshire Public Utilities Commission, 800-662-7764

**Total Amount Due
by 10/28/16**

\$121.04

Electric Account Summary

| | |
|-----------------------------------|-----------------|
| Amount Due On 09/26/16 | \$91.48 |
| Last Payment Received On 09/23/16 | -\$91.48 |
| Balance Forward | \$0.00 |
| Current Charges/Credits | |
| Electricity Supply Services | \$65.70 |
| Delivery Services | \$55.01 |
| Other Charges or Credits | \$0.33 |
| Total Current Charges | \$121.04 |
| Total Amount Due | \$121.04 |

Total Charges for Electricity

Supplier (Any Energy Company)

| | | |
|---------------------------------|-------------------|----------------|
| Generation Svc Chrg | 600 kWh X 0.10950 | \$65.70 |
| Subtotal Supply Services | | \$65.70 |

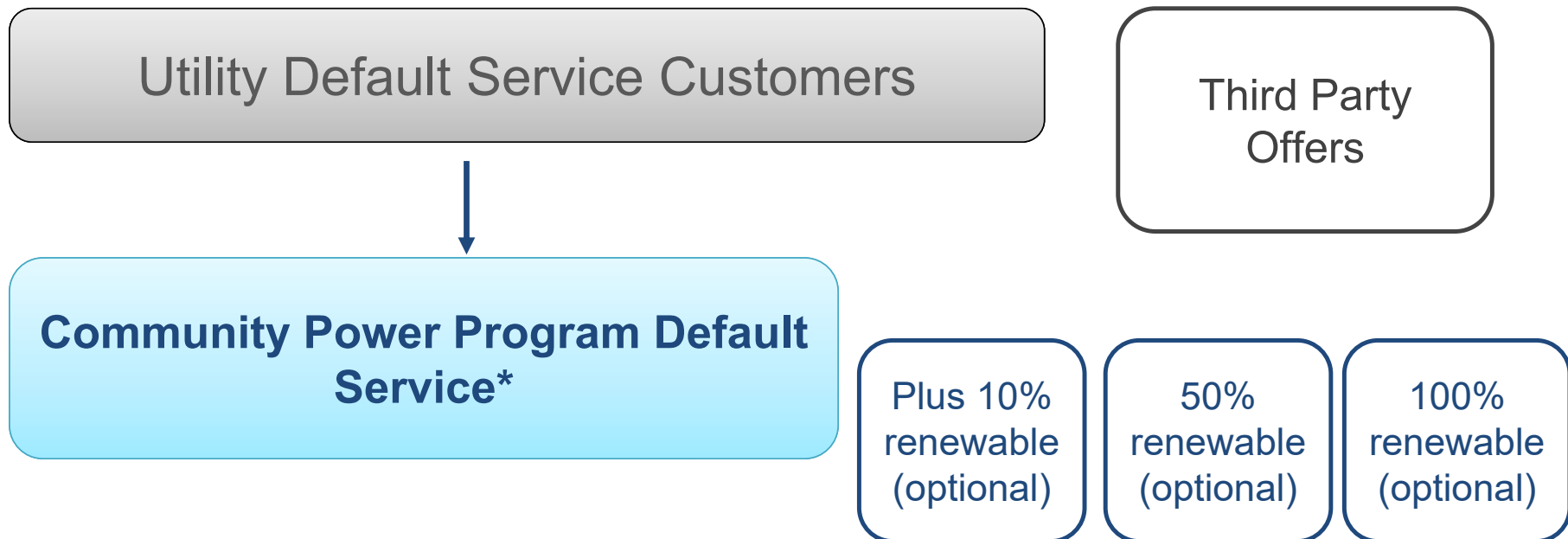
Delivery (Rate R Residential Services)

| | | |
|-----------------------------------|--------------------|----------------|
| Customer Charge | | \$12.89 |
| kWh Distribution Charge | 600 kWh X 0.04207 | \$25.24 |
| Transmission Charge | 600 kWh X 0.02390 | \$14.34 |
| Stranded Cost Recovery Charge | 600 kWh X 0.00094 | \$0.56 |
| Systems Benefits Charge | 600 kWh X 0.003300 | \$1.98 |
| Subtotal Delivery Services | | \$55.01 |

*#TOWN Community Power is used as supplier name for Standard Power programs.



New default supply service and more choices



*Eligible customers are automatically enrolled in program default unless they opt out. Other customers can opt into the program.

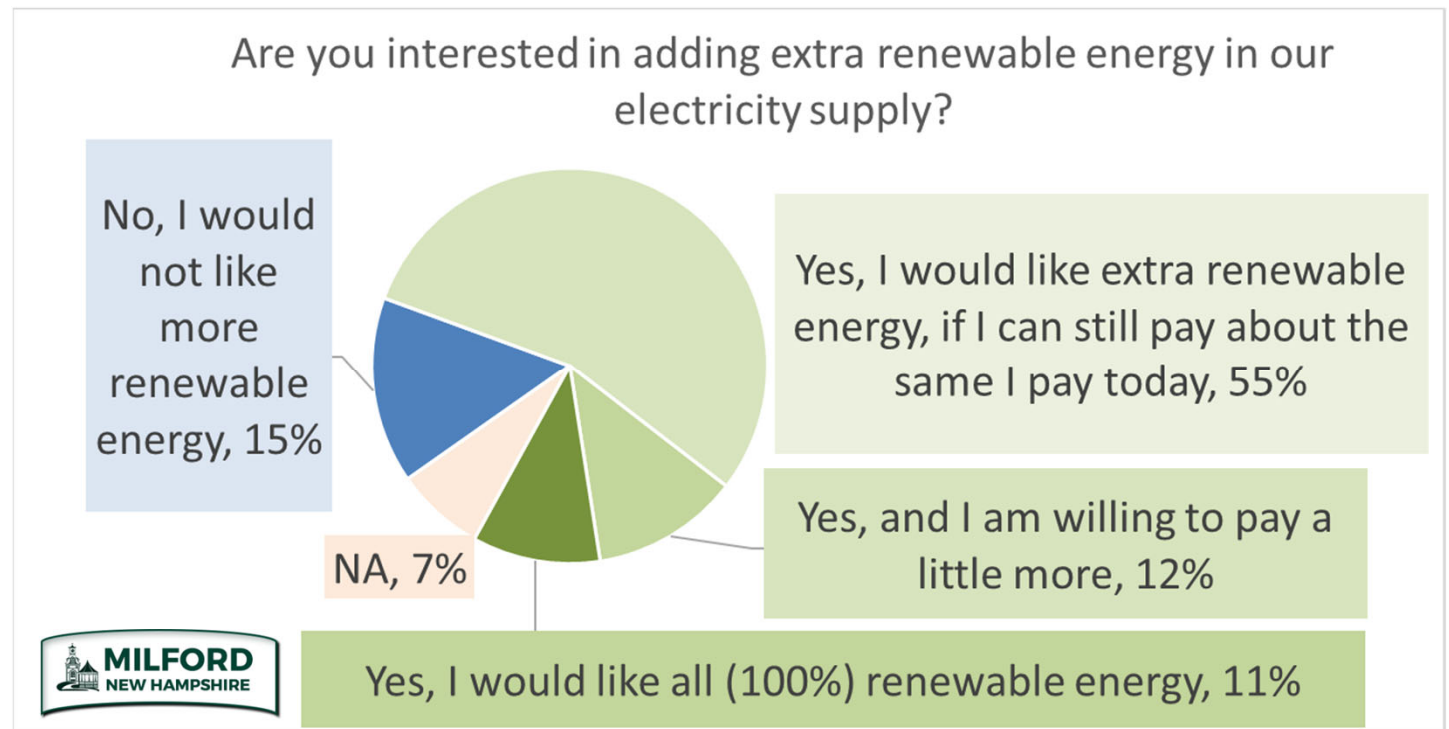
Community Survey



QR Code


Take the survey today!

Standard Power of America, 17
Technology Way, Nashua NH 03060
<https://standardpower.com/>



Program Options



|  | Eversource Default Service | Milford Default (automatic) | Milford Plus 10% | Milford 50% | Milford 100% |
|---|---|---|--|--|--|
| <i>Price</i> | | | | | |
| Residential & Commercial | 8.285 ¢/kWh | 10.568 ¢/kWh | 10.968 ¢/kWh | 11.648 ¢/kWh | 13.648 ¢/kWh |
| Industrial (GV) | 9.0-18.2 ¢/kWh* | | | | |
| <i>Total Renewable Energy 2024</i> | 24% | 24% | 34% | 50% | 100% |
| <i>Duration</i> | 6 months Feb 1 to July 31, 2024 <i>*Industrial variable price changes monthly</i> | 20 months [March 2024 to November 2025] | 20 months [March 2024 to November 2025] | 20 months [March 2024 to November 2025] | 20 months [March 2024 to November 2025] |

***Eversource Default rates since 2022 to compare:**

- 10.669 ¢/kWh (Feb to July '22)
- 22.566 ¢/kWh (Aug '22 to Jan '23)
- 20.221 ¢/kWh (Feb to July '23)
- 12.582 ¢/kWh (Aug '23 to Jan '24)



Checklist

- Stable rates and more renewable energy options
- Customers on competitive supply are not eligible but can opt-in
- Eversource continues to provide all delivery services and billing
- Customers can join, change products or leave before the program starts or any time
- Electric Assistance Program customers keep full benefits
- Net metering customers may participate based on individual goals and circumstances
- No cost to the Town



Timeline

June

July

August

September

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How To:

- Opt out
- Opt in
- Choose an optional product

By Mail (Opt-out only)

- Return opt-out card sent with notification letter

By Phone

- Call Supplier First Point Power at (888) 875-1711

Online

- Information, forms and support available at MilfordCommunityPower.com



Questions?



Website: MilfordCommunityPower.com

Supplier First Point Power:
(888) 875-1711

Net metering help line:
(877) 877-1670 ext. 3

Emily Manns, Standard Power:
e.manns@standardpower.com



NH Energy Broker and
services provider since
2010

Largest NH Municipal
Group Net Metering
program

Complete Community
Power services for 29
NH communities

Standard Power of America, 17 Technology Way,
Nashua NH 03060 <https://standardpower.com/>



Standard Power was founded in 2010

Community Power with Standard Power

*First four programs launched with Good Energy LP.

Standard Power of America, 17 Technology Way,
Nashua NH 03060 <https://standardpower.com/>

Approved

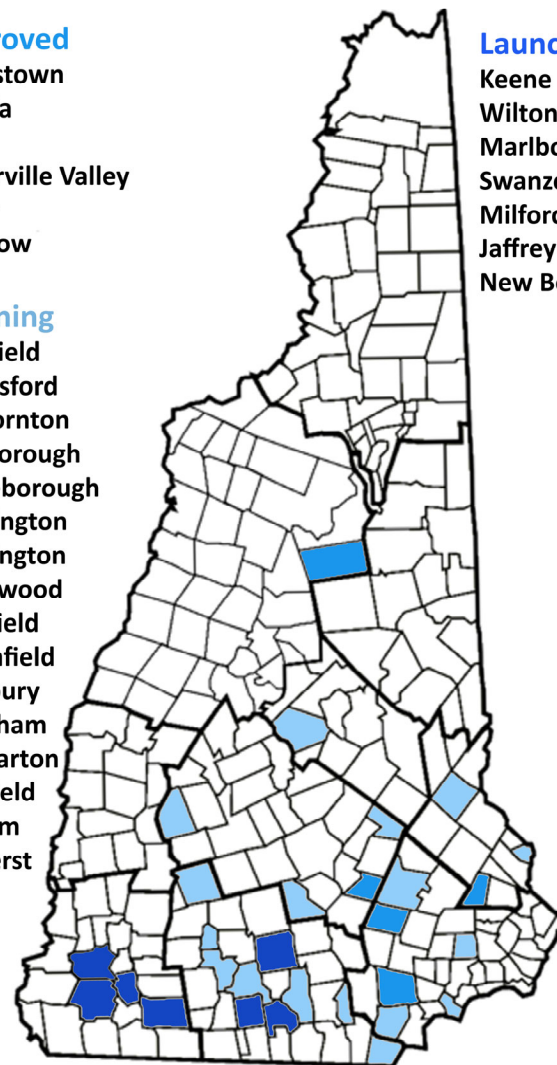
Allenstown
Candia
Lee
Waterville Valley
Derry
Plaistow

Planning

Deerfield
Rollinsford
Sanbornton
Hillsborough
Lyndeborough
Bennington
Farmington
Brentwood
Litchfield
Greenfield
Newbury
Windham
Dunbarton
Pittsfield
Pelham
Amherst

Launched!

Keene
Wilton
Marlborough
Swanzy
Milford
Jaffrey
New Boston



**Community Power Launch Rates in
New Hampshire**

| Basic Rates (\$/kWh) | Standard Power | | CPCNH | Eversource | Unitil |
|----------------------------------|----------------|------------------|----------------|------------|---------|
| | Keene Basic | Milford Default* | Nashua Default | Default | Default |
| Meets RPS (24.3% in 2024) | | | | | |
| Spring 2023 | \$0.111 | | \$0.158 | \$0.202 | \$0.259 |
| Fall 2023 | \$0.111 | | \$0.109 | \$0.126 | \$0.133 |
| Spring 2024 | \$0.111 | \$0.106 | \$0.081 | \$0.083 | \$0.107 |
| Average launch thru July 2024 | \$0.111 | \$0.106 | \$0.111 | \$0.129 | \$0.155 |
| Average as of November 2025 | \$0.111 | \$0.106 | ?? | ?? | ?? |

| Plus 10% Rates (\$/kWh) | Standard Power | | CPCNH |
|-------------------------------------|---------------------|-------------------|----------------------------|
| | Keene Green Default | Milford Plus 10%* | Peterborough Green Default |
| RPS plus 10% (34.3% in 2024) | | | |
| Spring 2023 | \$0.115 | | \$0.162 |
| Fall 2023 | \$0.115 | | \$0.113 |
| Spring 2024 | \$0.115 | \$0.110 | \$0.084 |
| Average launch thru July 2024 | \$0.115 | \$0.110 | \$0.114 |
| Average as of November 2025 | \$0.115 | \$0.110 | ?? |

*Lowest average rate through known rate period